

Networking deserves a new approach

Enterprises depend on networks that were never designed for the speed, scale, and criticality of their operations. As demands increase, enterprises have to manage multiple vendors, contracts, hardware lifecycles, and support models. Meter rebuilt the network stack because the industry is ready for a new approach.



How Meter compares to legacy network providers

Legacy	Meter
 Networks expire Legacy hardware is built for planned obsolescence. Vendors depend on refresh cycles—so you end up buying the same box again and again.	 Networks are redundant & evergreen With Meter, your networks run on the latest technology—we manage lifecycle and include redundant hardware at no extra cost, so there are no surprises.
 Visibility stops at the edge Most vendors stop at the LAN and say “not my problem” when the ISP fails. That’s what happens when you piece together disparate providers.	 End-to-end visibility and control Meter owns performance across the full stack—from power and cabling to the internet circuit. We deliver visibility, alerting, and resolution for every issue.
 Vendors vanish after the sale The traditional model is ship and forget. Vendors win when you buy the box—and return when it’s time to replace it.	 A partner who owns the outcome Meter stays through design, deployment, and 24/7 operation. We’re not selling hardware—we’re accountable for the result.

	Legacy	Meter	The difference
Hardware	Included Payment upfront	Included	Meter's lifecycle management ensures you always have the technology required to run.
Software & licensing	Additional fee	Included	All networking layer software included. (ie. DNS Security, IDS/IPS, VPN, BGP)
Install & configuration	Excluded Your responsibility	Included	Professional design, installation, configuration, validation, and support—all included.
Support	Reactive	Proactive	Meter delivers proactive support with integrated hardware and software to minimize issues.
SLA	Component-based	End-to-end	SLA tied to the overall performance of the Meter platform. Hardware redundancy by default.
Pricing	Upfront CapEx Large expense	All-inclusive No hidden fees	Meter includes everything — and is the only networking vendor on Microsoft Marketplace.
ISP management (Optional)	No Your responsibility	Included	Internet connectivity, consolidated billing, troubleshooting for all locations.

The image displays a collection of Meter products, categorized into hardware and software. The hardware section features four items: a Meter PDU (a rack-mountable power distribution unit), a Meter Firewall (a rack-mountable network security device), a Meter Switch (a rack-mountable network switch), and a Meter Wireless (three small, white, square-shaped wireless access points). The software section features five items: Meter Connect (ISP management), Meter Network (Wired & wireless LAN), Meter Cellular (Indoor cellular coverage), Meter Command (Autonomous networks), and Meter Operations (Network design, support & lifecycle management). Each item is represented by a small icon or image, followed by its name and a brief description.